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U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 CF.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at http://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: http://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: http://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant CLS Strategies 1850 M Street NW, Suite 900 Washington, DC 20036		2. Registration No.
3. Name of Foreign Principal Government of Aruba	4. Principal Address of Foreign I Ministry of Finance and Gover L.G. Smith Boulevard 76 Oranjestad Aruba, Caribbean Sea	r • ·
5. Indicate whether your foreign principal is one of the fol ☐ Government of a foreign country ☐ Foreign political party ☐ Foreign or domestic organization: If either, che ☐ Partnership ☐ Corporation ☐ Association ☐ Individual-State nationality		
6. If the foreign principal is a foreign government, state: a) Branch or agency represented by the registran Ministry of Finance and Government Organi b) Name and title of official with whom registral Juan David Yrausquin, Minister of Finance	nt ization	
7. If the foreign principal is a foreign political party, state:a) Principal address		
b) Name and title of official with whom registrac) Principal aim	ant deals	

1 "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

Owned by a foreign government, foreign political party, or other foreign principal Yes \subseteq No \subseteq Directed by a foreign government, foreign political party, or other foreign principal Yes \subseteq No \subseteq		
a) State the nature of the business or activity of this foreign principal. b) Is this foreign principal: Supervised by a foreign government, foreign political party, or other foreign principal Owned by a foreign government, foreign political party, or other foreign principal Pes No Controlled by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Subsidized in part by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party, or other foreign principal Financed by a foreign government, foreign political party by a foreign government, foreign political party or other foreign principal Financed by a foreign government, foreign government, foreign political party or other foreign principal Financed by a foreign government, foreign government, foreign political party or other foreign principal Financed by a foreign government, foreign government, foreign political party or other foreign government, foreign political party or other foreign government, foreign government	Received by NSD/FARA Registration Unit 07/28/2014 5:40):51 PM
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foreign principal, state who owns and controls it.		nent, foreign political party or oth
	foreign principal, state who owns and controls it.	
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In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A	Name and Title	Signature	
July 28, 2014	Michael Robinson, Partner	/s/ Michael Robin	son eSigned

U.S. Department of Justice

Washington, DC 20530

OMB No. 1124-0004; Expires April 30, 2017

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at http://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage http://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: http://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.Ş. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

DC 20	330; and to the Office of Information and Regulatory Affairs	, Office of Management and Budget, Washi	ngton, DC 20503.
Name of Registrant CLS Strategies		2. Registration No.	
185	50 M Street NW, Suite 900 shington, DC 20036	5774	
3. Na	ame of Foreign Principal	•	
Go	vernment of Aruba		
*	Check	Appropriate Box:	
4. ⊠	The agreement between the registrant and the above-necked, attach a copy of the contract to this exhibit.	named foreign principal is a formal writ	ten contract. If this box is
5. □	There is no formal written contract between the registre foreign principal has resulted from an exchange of corcorrespondence, including a copy of any initial proposed	rrespondence. If this box is checked, at	ach a copy of all pertinent
6. 🗆	The agreement or understanding between the registran contract nor an exchange of correspondence between the the terms and conditions of the oral agreement or under	the parties. If this box is checked, give	a complete description below o
7. De	escribe fully the nature and method of performance of the	ne above indicated agreement or underst	anding.

CLS will serve as an advisor to Aruba to manage the country's financial reputation via international communication efforts. The work will be performed through outreach to media and third party stakeholders with an interest in Aruba and dissemination of information in the media, speeches, interviews, and other related forms.

8. Describe fully the	activities the registrant engages i	n or proposes to eng	age in on behalf of the al	ove foreign principal.
reputation of Aru	all advise the Government of Aruba, as a serious partner in busine materials, distributing materials client.	ess. This includes str	ategic advising and cou	nsel, creating and producing
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9. Will the activities the footnote below	on behalf of the above foreign pri √? Yes ⊠ No □	incipal include politi	cal activities as defined i	h Section 1(o) of the Act and in
	such political activities indicating neans to be employed to achieve		s, the relations, interests	or policies to be influenced
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•		EXECUTION	Ī	
information set forth	28 U.S.C. § 1746, the undersigned in this Exhibit B to the registration entirety true and accurate to the b	on statement and tha	nt he/she is familiar with	hat he/she has read the the contents thereof and that such
Date of Exhibit B	Name and Title		Signature	
July 28, 2014	Michael Robinson, Partner		/s/ Michael Robinson	eSigned
Footnote: "Dolitical activity "	as defined in Section 1(a) of the Act means	any activity which the ner	son engaging in believes will or	that the namon intends to in any year influence

Footnote: "Political activity," as defined in Section 1(0) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



unexpected solutions

July 17, 2014

The Honorable Juan David Yrausquin Minister Ministry of Finance and Government Organization L.G. Smith Boulevard 76 Oranjestad Aruba, Caribbean Sea

Dear Minister Yrausquin:

This letter is designed to serve as an agreement between us as we begin working together in advising the Government of Aruba in its international communications efforts to manage the financial reputation of Aruba, as a serious partner in business. We look forward to working with you on this project.

This letter sets forth the terms of our 'Agreement':

- 1. Effective July 14, 2014, the Government of Aruba (ARUBA) will retain the professional services of CLS Strategies, Inc. (CLS) as communications counselors. The Initial Term of this Agreement shall be automatically extended for successive one month periods (each a "Renewal Period") unless gives written notice to the other at least thirty (30) days prior to the Initial Term or a Renewal Period (as applicable), of such party's election not to extend the agreement.
- 2. During the period of this agreement, CLS will work closely with ARUBA to provide strategic advice and counsel, create and produce communications materials as needed, distribute materials to and interface with the media, and provided communication services as directed by the client.
- 3. In consideration for the above described services, ARUBA agrees to compensate CLS on an hourly basis at the hourly rates described below, against a minimum fee of \$25,000. The \$25,000 minimum fee will be disbursed to CLS upon completion of this agreement. The hourly rates are guaranteed through December 31, 2014. Fees shall be invoiced and are payable within 30 days.

Partners \$595/hour Senior VP \$490/hour Managing Director \$380/hour Managing Associate \$315/hour Senior Associate \$230/hour Associate \$175/hour

- 4. CLS will treat all documents as confidential. In the process of providing to ARUBA the services encompassed by this contract, CLS may receive or may otherwise obtain confidential information, the disclosure of which beyond ARUBA, its authorized agents, and CLS, is not authorized. CLS will not disclose or use any confidential information, in any form, for any purpose except with ARUBA's prior authorization. Information that is or becomes available in the public domain through no fault of CLS or any of CLS's employees, or is not acquired by CLS or CLS's employees from ARUBA or from sources known by CLS or CLS's employees to be in breach of a confidentiality agreement with ARUBA, will not be deemed confidential information that is subject to the provisions of this paragraph. This provision will survive beyond the conclusion or termination of this contract.
- 5. CLS will be entitled to bill all reasonable out-of-pocket expenses each month. Fax service is provided for a fee of \$.75 per page and copy service is provided for a fee of \$.25 per page. Telephone service is provided at-cost, plus applicable taxes and administrative fees.
- 6. CLS will bill all collateral material, advertising production, and outsourced services at cost, plus a 17.65% management fee. CLS shall be entitled to receive a 50% deposit, in advance, for all approved collateral material and production expenses. For advertising placement, CLS will charge a commission based on the standard industry rate of 15%.
- 7. ARUBA will indemnify and hold harmless CLS, its partners, principals, agents and employees (hereinafter "Indemnified Parties") from and against any losses, damages, claims, liabilities and expenses (including, without limitation, as a result of third party demands, legal proceedings or law suits, or requests or subpoenas served on any Indemnified Party for information, reports, data, or releases), including reasonable attorneys fees and expenses, suffered by Indemnified Parties as a result of the services rendered by Indemnified Parties in the course of this engagement or as a result of Indemnified Party's reasonable use of, or reasonable reliance upon, any information or materials (whether or not in writing) furnished or approved by ARUBA or its specifically authorized representatives for use by any Indemnified Party, whether or not any Indemnified Party prepares or participates in the preparation of such materials, provided however, that this provision shall not apply to any losses suffered by Indemnified Parties that are determined in a final judgment by a court of competent jurisdiction to have resulted from the gross negligence or willful misconduct of the Indemnified Party seeking indemnification hereunder. This provision shall survive the termination of this agreement and shall continue to bind both parties!
- 8. ARUBA agrees it will not offer employment to, or employ, a CLS employee for its own or another's benefit, either directly or through affiliates, subsidiaries, agents, sub-contractors or other related parties, either while the employee is employed by CLS, or for a period of one year after the employee ceases to be employed by CLS. This obligation shall remain in effect during the life of this agreement and for one

year after the end of this agreement. CLS agrees to be bound by an identical obligation with regard to employees of ARUBA. In the event that this provision may be deemed to be counter to employment laws, and one party to this agreement directly or indirectly employs an employee of the other, the employing party agrees to pay the other, simultaneously with such employment, an amount equal to 1.5 times the employee's total annual compensation in respect of the prior calendar year.

9. All notices, requests, demands and other communications which are required or may be given under this Agreement shall be in writing and shall be deemed to have duly been given if delivered personally or mailed, first class mail, postage prepaid, return receipt requested, or by any other express delivery technique calling for receipted delivery, as follows:

If to CLS:

CLS Strategies, Inc. Attn: Juan Cortinas 1850 M Street, NW Suite 900 Washington, DC 20036 (202) 289-5900 Fax: (202) 289-4141

If to ARUBA:

Government of Aruba
Attn: Juan David Yrausquin
Ministry of Finance and Government Organization
L.G. Smith Boulevard 76
Oranjestad
Aruba, Caribbean Sea
(297) 528-4936
Fax: (297) 583-8778

Changes to the billing or receiving addresses must be provided by notice in writing. All such notices, requests, demands and communications shall be deemed to have been received on the date of delivery or on the next business day if sent by a nationally recognized overnight courier service.

- 10. This Agreement constitutes the entire agreement between the parties hereto and supersedes all prior agreements and understandings, oral and written, between the parties hereto with respect to the subject matter contained herein.
- 11. This Agreement shall be governed by, and construed in accordance with, the laws of the District of Columbia.

- 12. The terms and conditions of this contract may not be altered, changed or amended except by mutual written agreement of ARUBA and CLS or as otherwise expressly provided for in this agreement.
- 13. This agreement may be terminated without cause by either CLS or ARUBA upon receiving written notification at least 30 days prior to the intended date of termination, providing all fees and expenses have been paid in full through the 30 day termination period. Upon the termination of this Agreement, this Agreement shall cease to have any further effect (except as pertains to the provisions of this Agreement which specifically survive its termination).

Your signature and return to us of an original copy of this letter shall constitute acceptance of the terms defined herein.

Once again, thank you for this opportunity and your confidence in CLS. We look forward to working with you.

Sincerely

Man Cortinas

Partner

CLS Strategies, Inc.

Juan David Yrausquia Minister of Finance and

Government Organization

Government of Aruba

July 14, 2014